

Message Text

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PAGE 01 FRANKF 06988 170853Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 039788

R 161525Z SEP 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 5533
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 6988

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/PO 038

2. PO-15-76

3. J. PETER BECKER

4. 428 GERMANY

5. I,D

6A --
6B DR. L.C. LAMMERS

6C HOECHST AKTIENGESELLSCHAFT
PHARMA - ABTL. KLINIKBEDARF
LYONER STRASSE 30
6000 FRANKFURT

7. TEL 0611-6674 -637

8. --

9. 101, 112
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9A DIRECT SALE FOR DISTRIBUTION

10. 3841012-0000 SURGICAL INSTRUMENTS
3841031-0000 ORTHOPEDIC INSTRUMENTS
3841051-0000 DIAGNOSTIC APPARATUS
3841085-0000 TRANSFUSION EQUIPMENT, BLOOD DONOR KITS
ETC.
3842130-0000 STERILE SURGICAL SUTURES, ABSORBABLE
AND NONABSORBABLE
3842165-0000 BREATHING DEVICES

HOECHST AG, ONE OF WEST GERMANY'S LARGEST CHEMICAL AND
PHARMACEUTICAL FIRMS, WITH 65,725 EMPLOYEES AND A BUSINESS
VOLUME OF DM 8.4 BILLION, RECENTLY ADDED THE SALE/DISTRI-
BUTION OF SURGICAL INSTRUMENTS, MEDICAL AND HOSPITAL SUPPLY
TO ITS ACTIVITIES. THE FIRM, AS ONE OF THE LARGEST SUPPLIER
OF HOSPITALS WITH PHARMACEUTICALS, HAS, OF COURSE, EXCELLENT
BUSINESS CONNECTIONS. LEHMANN

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NNN

Message Attributes

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Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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